

## New Way Price Sheet - Cobra Magnum Series Rear Loaders

<b>Total Price</b>	
Discount Structure (15% Standard)	15.00%
<b>Grand Total (after discounts)</b>	

3/15/19

Quantity	Description	List Price	Total
	<b>Body Size In Cubic Yards</b>		
	20YD NWCM Cobra Magnum (136" Cab to Trunion)	\$68,473.00	
	25YD NWCM Cobra Magnum (160" Cab to Trunion)	\$69,990.00	
	27YD NWCM Cobra Magnum (172" Cab to Trunion)	\$71,500.00	
	32YD NWCM Cobra Magnum (204" Cab to Trunion)	\$73,364.00	
Quantity	Mounting Options		
	Complete Mount	\$4,175.00	
	Mounting on Used Chassis	\$5,078.00	
	Partial Mount (Brackets and D.O.T. Lighting Only)	\$2,103.00	
STD	Standard Mounting Kit (Available on shipouts only. Includes mounting hardware and harness to cab)	\$0.00	
	Optional Complete Mounting Kit (Available on shipouts only. Includes cab console, wire harness with connectors, miscellaneous electrical components and hydraulic hoses. Hoses must be cut to length and crimped by installer)	\$1,301.00	
Quantity	Scale Options		
	Install Cust. Supplied Scales (4 Point)(Bracket not incl.)	\$5,331.00	
	Install Cust. Supplied Scales (6 Point)(Bracket not incl.)	\$5,611.00	
	Brackets For Customer Supplied Scale (Price Per Point)	\$457.00	
	Vulcan Scale Installed (4 Point)	\$14,975.00	
	Vulcan Scale Installed (6 Point)	\$19,245.00	
	Loadman Scale Installed (4 Point)	\$16,741.00	
	Loadman Scale Installed (6 Point)	\$17,367.00	
Quantity	Pump/PTO Options		
	Pump Only	\$1,356.00	
	Manual Trans (Air Assist PTO) Gear Pump (available on mounted units only)(requires additional solenoid valves for safety interlocks)	\$5,242.00	
	Manual Trans (Manual Shift PTO) Gear Pump (available on mounted units only)(requires additional solenoid valves for safety interlocks)	\$5,242.00	
	Auto-Trans (Hot Shift) Gear Pump (available on mounted units only)	\$4,539.00	
	Auto-Trans (Hot Shift w/Overspeed) Gear Pump (available on mounted units only)	\$4,797.00	
	Auto-Trans (Hot Shift w/Overspeed) Gear Pump/Pack on the go (available on mounted units only)	\$5,037.00	
	Front Mount Muncie MLS (With Driveline) (available on mounted units only)	\$4,724.00	
	Front Mount Muncie MLS (With Driveline)/Pack on the go (available on mounted units only)	\$4,859.00	

	3000 series Transmission will cause room issue with pump & pto. Will either have to be front mount muncie or extended shaft pto additional \$		
<b>Quantity</b>	<b>Axle Assist Options</b>		
	Silent Drive 20,000 lb. Pusher Axle w/Tires	\$14,406.00	
	Silent Drive 20,000 lb. Pusher Axle w/oTires	\$11,276.00	
	Silent Drive 13,200 lb. Pusher Axle w/Tires	\$12,519.00	
	Silent Drive 13,200 lb. Pusher Axle w/oTires	\$10,621.00	
	Silent Drive 13,200 lb. Pusher Axle w/Tires Steerable	\$14,719.00	
<b>Quantity</b>	<b>Container Handling Options</b>		
	9,000 lb. Tulsa Winch w/Latch Kit	\$4,132.00	
	12,000 Lb. Tulsa Winch w/Latch Kit	\$5,406.00	
	12,000 lb. Bloom Winch w/Latch Kit	\$5,406.00	
	12,000 lb. Reeving Cylinder w/ Latch Kit	\$6,615.00	
	Kick Bar w/Latch Kit	\$4,831.00	
	Kick Bar w/o Latch Kit	\$4,119.00	
	Extra Valve Section & Handle (rear valve for future container handling option)	\$832.00	
	Extra Valve Section (front valve w/air actuator)	\$1,049.00	
	Latch Kit/Trunion Guides/and Container Stops	\$711.00	
	Brace Roof and Cut Out For Drum Winch for future install	\$476.00	
	Lower Loadsill 3"	\$247.00	
	Perkins Auto Trunion Lock	\$7,884.00	
	<b>NOTE: MAXIMUM OF (3) VALVE SECTIONS AVAILABLE ON REAR VALVE FOR OPTIONS</b>		
<b>Quantity</b>	<b>Cart Tipper Options (center mounted unless noted)</b>		
	<b>NOT AVAILABLE ON SHIPOUTS</b>		
	Perkins Cylinder Actuated (No Other Container Lifting Devices) D6500 Location(s): <input type="text"/>	\$5,342.00	
	Perkins Cylinder Actuated (With Other Container Lifting Devices) D6500 (not compatible with Kick Bar) Location(s): <input type="text"/>	\$6,122.00	
	Perkins Rotary Actuated (No Other Container Lifting Devices) D6220 Location(s): <input type="text"/>	\$7,304.00	
	Perkins Rotary Actuated (With Other Container Lifting Devices) D6220 Location(s): <input type="text"/>	\$7,880.00	
	Bayne Rotary Actuated (No Other Container Lifting Devices) MBTL 180 Location(s): <input type="text"/>	\$6,891.00	
	Bayne Rotary Actuated (With Other Container Lifting Devices) Revolution Series Location(s): <input type="text"/>	\$7,880.00	

	Perkins Auto Arm Lifter (D6098) (Not Compatible With Any Other Container Lifting Devices) (2 valve sections required) (center mount)	\$10,306.00	
	Extra Valve Section With EXTENDED Handle (rear valve for future cart tipper installation)(extended handle not compatible on trucks with kick bar)	\$792.00	
	Street Side Linkage to Operate Tipper Valve Section	\$508.00	
	Single Tap-In-Kit (required if more than two (2) container handling/cart tipper options or left side cart tipper mount) (Street Side Linkage can be used for left side tipper if sections are available)	\$1,268.00	
	Dual Tap-In-Kit (required if dual tippers, unless street side linkage providing the sections are available)	\$1,496.00	
	Extend Loadsill and Latch Kit For Future Install of Cart Tipper	\$843.00	
	Add Hydraulic Tubing To Tailgate Side For Future Tipper Install (Per Side)	\$213.00	
	Notch Loadsill For Tipper With Other Lifting Devices Tipper Model Required: <input type="text"/>	\$316.00	
	Other Tipper Models Note In "Special Instructions" At Bottom	Consult Factory	
<b>Quantity</b>	<b>Lighting Options</b>		
STD	<b>All LED Body Lights, Including Reverse and License Plate are Standard</b>		
	Halogen Mid Body Back-up Lights Includes Up to (2) Lights	\$453.00	
	Halogen Work Lights ((2)mounted <i>inside upper tailgate</i> shining in hopper)	\$311.00	
	Halogen Work Lights ((2)mounted <i>outside upper tailgate</i> shining rearward)	\$475.00	
	Strobe Light (Surface Mount) <b>Location---</b> <input type="text"/> Upper Tailgate Center (modify if different location)	\$401.00	
	Strobe Light Package (Integrated Strobe System) ((2) round lights mounted <i>upper tailgate</i> )	\$624.00	
	Strobe Light Package (Integrated Strobe System) ((2) round lights mounted <i>lower tailgate</i> )	\$624.00	
	Strobe Light Package (Integrated Strobe System) ((2) round lights mounted <i>front of body</i> )	\$734.00	
	LED Round Strobes <i>upper tailgate</i> (2 lights)	\$414.00	
	LED Round Strobes <i>lower tailgate</i> (2 lights)	\$537.00	
	LED Round Strobes at <i>front of body</i> (2 lights)	\$537.00	
	LED Oval Strobes <i>upper tailgate</i> (2 lights)	\$537.00	
	LED Oval Strobes at <i>front of body</i> (2 lights)	\$537.00	
	LED 7" Round Strobes <i>upper tailgate</i> (2 lights)	\$624.00	
	Traffic Advisor Board (not compatible with winches)	\$1,097.00	
STD	Center Mount Brake (I.D. Cluster)	\$0.00	
	Upper Light Bar With 7" Stop/Tail/Turn (LED)	\$631.00	
	Brush Guards For Upper Light Bar	\$232.00	
	Wiring Circuit Including Switch For Customer Install of Lights <b>Location---</b> <input type="text"/>	\$189.00	
	Other Light Packages Note in "Special Instructions" at bottom	Consult Factory	

Quantity	Safety Device Options		
STD	Safety Shut Down Curbside	\$0.00	
	Safety Shut Down Streetside	\$205.00	
STD	Driver Alert Buzzer Curb Side	\$0.00	
	Driver Alert Buzzer Street Side	\$138.00	
	Guard To Protect Control Handles	\$93.00	
	Back-up Alarm Upgrade 102db	\$103.00	
	Back-up Alarm Auto Volume Adjustable	\$201.00	
STD	Interlock on Front Access Door	\$0.00	
	Back Up Collision Avoidance Sensor (Pre-View)	\$3,108.00	
	<i>Following 3 items available on mounted units only</i>		
	Fire Extinguisher--10lb. (standard on mounted units)	\$0.00	
	Fire Extinguisher--20lb. (upgrade from 10 lb.)	\$127.00	
	Triangle Kit (standard on mounted units)	\$0.00	
Quantity	Camera Options		
STD	5.6" Color Flat Screen w/ Audio	\$0.00	
	7.0" Color Flat Screen w/Audio	\$290.00	
	3rd EYE 7.0" Color Flat Screen w/Audio	\$690.00	
	Other Camera Packages Note in "Special Instructions" at bottom	Consult Factory	
Quantity	Paint Options		
	<b>Code:</b>		
STD	Prime Only	\$0.00	
	Acrylic Urethane Enamel White (Dupont Elite)	\$2,850.00	
	Acrylic Urethane Enamel Color (Dupont Elite)	\$3,644.00	
	Clear Coat	\$2,850.00	
	Two Tone or Special Design (Mounted Units Only)	Consult Factory	
	Body Under Coating (Mounted Units Only)(applied from frame rails to edge of body and under side of hopper)	\$2,563.00	
	Riding Steps Coated With Black Bed Liner Material	\$242.00	
	Prime Inside of Body (recommended for stock units)	\$587.00	
Quantity	Steel Options		
STD	Body Floor 7GA 100K (standard)	\$0.00	
	Body Floor 7GA AR400-AR450	\$1,165.00	
	Body Floor 1/4" 80K	\$636.00	
	Body Floor 1/4" 100K	\$988.00	
	Body Floor 1/4" AR400-AR450	\$2,566.00	
STD	Hopper Floor and Back 1/4" 100k (standard)	\$0.00	
	Hopper Floor and Back 3/8" 100k	\$1,650.00	
	Hopper Floor 1/2" 50K with 1/4" 100K Back Liner	\$2,028.00	
	Hopper Liner and Back 10GA, AR200	\$1,279.00	
	Hopper Liner and Back 3/16" 100k	\$1,918.00	
	Hopper Liner and Back 1/4" 100k	\$2,504.00	
STD	Tailgate Lower Sides 1/4" 100K (standard)	\$0.00	

	Tailgate Lower Side Liners 7GA, 50k	\$1,019.00	
	Tailgate Lower Side Liners 7GA, 100k	\$1,747.00	
	Tailgate Lower Side Liners 1/4" 100k	\$2,237.00	
STD	Slide Face 7GA, 100K (standard)	\$0.00	
	Slide Face 1/4" 50K	\$319.00	
	Slide Face 1/4" 100K	\$525.00	
STD	Ejection Panel Face 10GA 50K (standard)	\$0.00	
	Ejection Panel Face 7GA 80K	\$421.00	
	Ejection Panel Face 1/4" 50K	\$868.00	
STD	All Body Panels 10GA. 80k	\$0.00	
	Rear Body Panel 7GA, 80k	\$345.00	
	Rear Body Panels 7GA, 80k (2 panels each side)	\$692.00	
	Full Body Weld Inside vs. Stitched	\$620.00	
<b>Quantity</b>	<b>Hydraulics</b>		
STD	Frame Mounted Hydraulic Tank (standard)	\$0.00	
	Front Bulkhead Mounted Hydraulic Tank	\$1,725.00	
	Electronic Filter By-Pass Indicator In Cab	\$323.00	
	Hydraulic Shut Down When Filter in By-Pass	\$729.00	
	Hour Meter on PTO	\$343.00	
	High Temperature Fluid Switch	\$632.00	
	Low Fluid Level Switch	\$625.00	
	In Tank Oil Heater (110 volt)	\$1,667.00	
	Remote Hook-Up With Quick Disconnects	\$1,799.00	
STD	Induction Hardened Slide Rods (Standard)	\$0.00	
STD	Induction Hardened Sweep Rods (Standard)	\$0.00	
	Nylon Sleeves on Hoses	\$414.00	
STD	Zinc Clear Hydraulic Tubes (Standard)	\$0.00	
	Guards To Protect Roof Hoses/Pipes	\$574.00	
	In Cab Air Controls For Tailgate and Eject (includes auto tailgate locks)	\$3,359.00	
	Auto Tailgate Locks (without in cab controls)	\$2,530.00	
STD	Quick Disconnect Pressure Port at Front Valve	\$0.00	
	Quick Connect Pressure Gage	\$123.00	
<b>Quantity</b>	<b>Accessories</b>		
	Auto Lube System ( Up to 14 Points)	\$7,618.00	
	Rubber Mud Flaps Behind Rear Axles	\$232.00	
STD	Rubber Mud Flaps In Front of Rear Axles (standard)	\$0.00	
	Steel Mud Flaps In Front of Rear Axles	\$325.00	
	Shovel/Broom Rack (Location---> street side tailgate)	\$250.00	
	Steel Tool Box 18x18x24	\$672.00	
	Steel Tool Box 18x18x36	\$785.00	
	Steel Tool Box 18x18x46	\$861.00	
	Steel Tool Box 24x24x48	\$916.00	
	Sign Brackets 3' x 5' (Pair)	\$540.00	
	Sign Brackets 42"x 78" (Pair)	\$665.00	
	Sign Brackets 60"x 72" (Pair)	\$788.00	
	Access Door 30"x 30"	\$298.00	
	Access Door Steps (ladder w/handles)	\$471.00	
	Extra Grab Handles (set)	\$163.00	
	Location:		

	Container Washout Tank 35 Gallon	\$2,001.00	
	Container Washout Tank 50Gallon	\$2,208.00	
	Water Cooler and Bracket	\$329.00	
	Steps Extend Length (not compatible w/kick bar)	\$547.00	
	Steps Extend Width (Maximum 102")	\$470.00	
	Tailgate Seal Extension (increases seal height)	\$635.00	
	Cup Holder (mounted to side of tailgate)	\$104.00	
	Removable Debris Chute for Tailgate (requires Latch Kit)	\$4,635.00	
<b>Quantity</b>	<b>Warranty Options</b>		
	<b>All Warranties Are Conditional--Refer To Warranty Statement</b>		
STD	2-Year Cylinder Warranty	\$0.00	
	3-Year Cylinder Warranty	\$2,277.00	
	4-Year Cylinder Warranty	\$3,547.00	
	5-Year Cylinder Warranty	\$5,408.00	
STD	1-Year Body Warranty (std)	\$0.00	
	2-Year Body Warranty	\$1,642.00	
	3-Year Body Warranty	\$3,283.00	
	4-Year Body Warranty	\$4,925.00	
	5-Year Body Warranty	\$5,742.00	
STD	1-Year Hydraulic Warranty (std)	\$0.00	
	2-Year Hydraulic Warranty	\$1,921.00	
	3-Year Hydraulic Warranty (Excludes Cylinders)	\$2,878.00	
	4-Year Hydraulic Warranty (Excludes Cylinders)	\$3,881.00	
	5-Year Hydraulic Warranty (Excludes Cylinders)	\$4,886.00	
	<b>Note:</b> All Extended Hydraulic/Cylinder Warranties include extra set of filters and breather		
<b>Quantity</b>	<b>Instruction</b>		